Dear Future Cove Owner (hopefully),

Thank you for your interest in one of our properties for sale. Many families call the Cove their summer home and we are here to help you make that same dream come true. Here are a few common questions:

1. *We found a unit(s) that we are interested in. Now what?*

   Now that you've narrowed it down, make an offer, just like you would on a house. We will then take that offer to the owner (usually takes 24-72 hours) and the owner will either ACCEPT/COUNTER/DECLINE the offer. That's when we call you back.

2. *My offer has been accepted. Now what?*

   We will contact you for the information of how you want the deed to appear. We will need a check for the accepted amount, plus the $595 closing costs. The check needs to be made out to the Broker (Michael Edwards) and it will go into escrow while we work on closing the sale and recording it.

3. *What if my offer is COUNTERED/DECLINED?*

   Don't give up. Just like a house, you now have the opportunity to amend your offer. It usually means there are other families interested in it as well. Or, make an offer on another property.

4. *I filled out the paperwork and submitted my check. Now what? How long?*

We will immediately research the deed, prepare the new deed and begin the process of transferring it to you. This usually takes 30 days. If there are any issues we will reach to you immediately.

5. *Who can I contact for questions?*

Please call the Cove (508-771-3666 ext 665). Ask for resales dept.

Email is the best way --- **sales@coveatyarmouth.com**