Cape Resales

# IS OWNING A TIMESHARE ON THE CAPE STILL A GOOD VALUE ? ARE THERE CHOICES?

WE GET ASKED THIS QUESTION QUITE FREQUENTLY, SO HERE ARE SOME FACTS AND RECENT TRENDS THAT MIGHT SURPRISE YOU…

- 7% (9.6M) American households own at least one week of timeshare
- In 2021, Timeshare was a $9.6B industry (Major League Baseball is $10B)
- Average occupancy of a timeshare resort is 81%, compared to 67% for hotels
- Owners spent $3.4B at the resorts, and $6.6B in the resort community
- Average US timeshare sales price in 2022 = $27,180/wk
- Average 2022 name branded timeshare maintenance fee = $1850/wk

## SO THEN WHAT MAKES THE COVE AT YARMOUTH SUCH A GOOD PLACE FOR MY FAMILY TO OWN ?

- Most family amenities of any resort on the Cape. The perfect place. 86* indoor pool.
- It's on The Cape! (duh..) Best beaches in New England!
- Average unit size is over 500' --- compared to average hotel room of 325'
- CAY mfee is **$789**/unit/week **One of the lowest in the industry for this quality.**
- Average sales price for Fixed Summer Week CAY resales = $6000 – $15,000/wk

WOULD YOUR FAMILY ENJOY MORE TIME AT THE COVE ? DON'T WAIT TILL RENOVATIONS START AND PRICES GO UP FOR NEXT YEAR.

## READY TO BUY? READY TO SELL? A SAFE AND RELIABLE WAY TO BUY AND SELL AT THE COVE NOW HERE! STILL ACCEPTING FIXED SUMMER WEEK LISTINGS FOR 2024.

CONTACT US → **SALES@THECOVEATYARMOUTH.COM**

**SEE OUR LIST OF AVAILABLE WEEKS ON THE COVE AT YARMOUTH WEBSITE, OWNER'S TAB**