

### RESORT NEWSLETTER



March 2024

# **ANNUAL MEETING NOTICE**

All Cove at Yarmouth Interval Owners are invited to attend the Annual Meeting of Owners at The Cove at Yarmouth

Saturday, April 6, 2024 10:00 a.m.

The meeting will also be held virtually online. Information on the meeting will be posted on the resort's website at www.coveatyarmouth.com at least two weeks prior to the meeting.

# ANNUAL HOMEOWNERS MEETING THE COVE AT YARMOUTH RESORT HOTEL OWNERS' ASSOCIATION, INC. AND

# THE COVE AT YARMOUTH RESORT HOTEL CONDOMINIUM TRUST Saturday, April 6, 2024

10:00 a.m. at the Resort's Conference Room

I.	Welcome and Introductions	Marcia Moser, President/Board of Trustees
II.	Approval of Annual Meeting Minutes (4/1/23)	Rich Muller, Executive VP, Resort Operations/VRI
III.	Sunset Clause	Rich Muller, Executive VP, Resort Operations/VRI
IV.	Resort Operations	Michael Edwards, Resort General Manager
V.	Financial Reports:	
	B. 2023 Reserve Expenditures	Rich Muller, Executive VP, Resort Operations/VRI
VI.	Sunset Cluase Election Results	Rich Muller, Executive VP, Resort Operations/VRI
VII.	Adjournment	

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Scam Update ■ TPI Exchange ■ Proposed Admendment ■ Proxy Ballot

## From the General Manager's Desk

Dear Valued Owners,

As we emerge from winter into a new season, we are also renewing our dedication to providing you with unforgettable experiences at your second home here at The Cove at Yarmouth. Thank you for being an integral part of our purpose and for your continued support and loyalty.

We are thrilled to announce that The Cove at Yarmouth was named a finalist by the readers of The Cape Cod Times for their Community's Choice Awards as "Best Hotel" for 2023 and 2024. This recognition speaks volumes about the outstanding experience we strive to provide, and we are grateful for your role in making The Cove at Yarmouth such a highly respected and demanded destination for all.

Now, let's turn to some important updates that will shape the future of our ownership community. First and foremost, the upcoming Annual Meeting on April 6, 2024 holds significant importance as we finalize a vote to amend the Termination Clause contained within your governing documents. I have had the opportunity to speak directly with many of you and reiterate that this provision was commonly included in the governing documents of many timeshares across the US. This outdated and impractical provision was conceived during the industry's early years to force future owners to decide whether to continue their Associations and Trusts into the future. Commonly referred to as a "Sunset Clause", many Boards have found themselves having to conduct similar amendment votes to prevent a loss of use-rights by owners on an arbitrary date set by their decades old governing documents.

In our case, a "YES" vote will allow The Cove to continue business as usual. A "NO" vote could result in a complex and costly legal effort to avoid the termination or Sunset of our association. If you have not yet voted, please mail the enclosed ballot to the resort no later than April 1, 2024.

On a much more positive note, we are delighted to report that the renovation and refurbishment of the 77 suites is well underway and on target for completion by mid-May 2024. Your Refurbishment Committee has meticulously redesigned every aspect of these units with trendy styles, fabrics, and upgraded cabinets in the wet bar area. Every detail was considered including backlit bathroom vanity mirrors and larger living room TVs. We believe that you will be impressed with the time and effort that went into this undertaking as well as the commitment to ensure that that your comfort and experience at The Cove at Yarmouth remains unrivaled.

As part of the ongoing efforts to embrace sustainability, we are pleased to announce that The Cove has been approved for, and we are moving forward with, the installation of 10 electric vehicle (EV) charging stations. Four of these stations will be rapid charge, offering a swift 1-hour charging option, while the remaining six will provide overnight charging capabilities. We anticipate the installation to be completed by mid-June 2024 and will further demonstrate our commitment to environmentally conscious practices.

We are also delighted to share that The Loft has renewed its lease for an additional five years and will continue providing owners, guests and the community with year-round enjoyment and vacations filled with great food, music, and dancing. Recently voted the "Best Place to Dance" on Cape Cod by the community, The Loft consistently remains one of our area's most popular restaurants.

The Board and management's unwavering commitment to quality and excellence has made The Cove at Yarmouth the best resort to own, vacation and work at. On behalf of the entire staff, we wish you and your families many happy vacations and unforgettable experiences.

Sincerely,

Michael J. Edwards, General Manager

## **Attention Float Owners**

Now is the time to reserve your 2024 and 2025 Use Weeks!

Act now to make your reservations for best availability. Go to account.vriresorts.com to view available weeks and make your reservation online, or call 833-535-0798.

## Scam Update

We wanted to again remind owners about the latest "scam" being perpetrated on timeshare owners and Homeowner Associations. This fraud is known by several names, Timeshare Relief or Timeshare Rescue. Owners are typically contacted by phone or mailing but also by email. Many times you are asked to attend a meeting and presented with an opportunity to sell or give away your timeshare. We have seen owners pay as much as \$3,000 - \$5,000 to transfer their week to a company or individual.

The problem that we have identified is that these companies or individuals do not pay maintenance fees and the remaining owners are left to pick up the tab. And worst of all, even after you have paid, you may continue to be liable

for your maintenance fees if the transfer is not accepted, so please check with us first.

Individuals and companies involved in these scams are very cunning and very often change their tactics but here are a few warning signs to look out for, some or all of these may apply:

- Were you solicited by this company by mail, phone or email?
- Are you asked to attend a presentation?
- Are you asked to "pay" money for the opportunity to get out of your timeshare?
- Are you asked to sign a Power of Attorney to complete the transfer?

If you are talking with a company and you recognize any of these warning signs or simply have questions, call us first. Your Association is taking steps to combat these fraudulent transfers and protect our Association and owners by implementing new transfer policies and we may be able to help. Please CALL US FIRST!









**c/o VRI Americas** Post Office Box 399 Hyannis, MA 02601-0399

ADDRESS SERVICE REQUESTED

## **IMPORTANT NUMBERS**

# The Cove at Yarmouth and VRI Americas (VRI) Services

The Cove at Yarmouth
Fax
(508) 771-3666
(508) 771-9410
Business Hours
9:00 a.m. - 5:00 p.m.
Website:
www.coveatyarmouth.com

#### **Exchange Information**

RCI (877) 874-3334 RCI Points (877) 968-7476 Interval International (800) 828-8200 Trading Places (800) 365-7617

#### **Vacation Owner Services**

Assessment Billing & Collection

(800) 999-7140 (949) 855-8004

Hours: Monday - Friday 11:00 a.m. - 8:00 p.m. ET

#### Reservations

Bonus Time/Vacation Tyme\*\* (833) 535-0798 Rentals/VIP Reservations (833) 535-0798 Information and Assistance (833) 535-0798 Hours: Monday - Friday 9:00 a.m. - 8:00 p.m. ET

#### **Still Need Assistance?**

VRI Corporate Services (949) 587-2299 VRI Fax (949) 315-3753

**Publication** - The Cove at Yarmouth News publication is intended solely as a vehicle of communication for Owners and the Board of Trustees. The purpose of this newsletter is to relate membership information, correspondence, stories, facts and news as deemed appropriate or relevant to the interest of owners.

Managed by VRI Americas Perfecting the Art of Hospitality www.vriresorts.com

#### **EXHIBIT B**

#### THE COVE AT YARMOUTH RESORT HOTEL CONDOMINIUM

(Yarmouth, MA)

Proposed Amendment to Exhibit "C" of the Master Deed "Interval Ownership Supplement" Section 14. Termination

Delete existing Section 14 in its entirety and replace same with:

14. Termination: All occupancy rights associated with Interval ownership (deeded and licensed) may be terminated only by agreement of the Owners holding at least eighty percent of the total Intervals, or as otherwise dictated by M.G.L. c. 183B, Section 15. The agreement to terminate all Interval ownership shall be evidenced by the execution, in the same manner as a deed, of a termination agreement, or ratifications thereof, by the requisite number and percentage of Interval owners. The termination agreement shall specify a date after which it shall be void unless it is recorded on or before said date. A termination agreement and all ratifications thereof shall be recorded in the Barnstable County Registry of Deeds and shall be effective only upon such recording.

[End]

For comparison, here is the Existing Language to be deleted:

14. Termination. All occupancy rights associated with Use Periods created under this Interval Ownership Supplement shall terminate on January 20, 2025, if not extended as hereinafter provided, provided that, excepting only the provisions for partition as hereinafter set forth, nothing in this Paragraph shall serve to terminate the fee simple interest of Interval owners. Upon such termination, all occupancy rights associated with Interval ownership shall cease, provided that the Board of Trustees of the Trust shall, not less than thirty (30) days, nor more than sixty (60) days prior to said Termination Date, call a meeting of all owners of Intervals in Units committed to Interval Ownership. At such meeting a vote shall be taken to decide the disposition of the Units committed to Interval Ownership. A quorum at such meeting shall be a majority of the total outstanding votes of all owners of Intervals in Units committed to Interval ownership. At such meeting, the owners, by a majority vote, may vote to continue their Intervals, in which case the provisions of this Time Share Supplement shall be adopted as covenants running with the land for a period of ten (10) years. The Board of Trustees of the Trust shall, no less than thirty (30) days, nor more than sixty (60) days prior to the actual expiration of said ten-year period, call a meeting of all owners of Intervals in Unit committed to Interval Ownership. A quorum at such meeting shall be a majority of the total outstanding votes of all owners of Intervals in Units committed to Interval ownership. The owners may then vote to continue the Intervals for an additional ten-year period. This process shall be repeated as the end of such successive ten-year period approaches. Should less than a majority of the Owners vote to continue the Intervals at such meeting, then the Board of Directors of the Trust shall file suit in a Court of competent jurisdiction in Barnstable County, Massachusetts for partition of the Unit(s).

See Reverse Side for Proxy and Ballot and mail to:

The Cove at Yarmouth 183 Main Street West Yarmouth, MA 02673

#### **EXHIBIT C**

#### THE COVE AT YARMOUTH RESORT HOTEL CONDOMINIUM

(Yarmouth, MA)

Directed Proxy and Ballot

For: Amendment to Master Deed Exhibit "C" "Interval Ownership Supplement" - Section 14

The undersigned, being the record owner(s) of below listed Unit Number and Interval Number(s) of The Cove at Yarmouth Resort Hotel Condominium, having received a copy of the proposed amendment to The Cove at Yarmouth Resort Hotel Condominium Master Deed ("Master Deed") regarding Master Deed Exhibit "C" "Interval Ownership Supplement" Section 14 therein, and the continuation of Use Periods, hereby grant(s) this Directed Proxy and Ballot ("Proxy") to the person listed below to vote my/our interest for the proposed amendment to said Section 14 as directed below. This Proxy is valid only for the singular purpose presented herein and shall remain valid for any meeting called or re-called to vote on the proposed amendment to said Section 14 at any time through January 15, 2025. This Proxy may be revoked at any time in writing and shall automatically terminate upon the sale/transfer of our interest in the below listed Unit and Interval Number(s), or on January 16, 2025, whichever occurs first. This Proxy does not assign any other right nor permission to vote for any other matter now or in the future and only assigns the right to vote on the above listed amendment.

The undersigned state(s) he/she/they received and reviewed a copy of the proposed amendment which generally sets forth (a) the deletion and elimination of the automatic termination on January 20, 2025, of the Use Periods created under Exhibit "C", The interval Ownership Supplement to the Master Deed ("Supplement"), Section 14 therein, and (b) the replacement of such termination with a new provision providing for the termination of all time-share (interval) interests at any time by agreement of the time-share (interval) owners having at least eighty per cent of the time-shares or as otherwise dictated by the requirements of the Massachusetts Time Share Act, M.G.L. chapter 183B, Section 15.

	Yes/Approve Amendment to Sec. 14		o/ <b>Reject</b> ment to Sec. 14	
<u>Vote</u> (check one box):				
Proxy Holder	(Print Name)		, for Unit	and
	(Time Traine)			
To be counted the Directe the owner(s) of the above	d Proxy and Ballot must be listed Unit and correspond	e completely fill ling Interval(s):	led out and signed an	d dated below by
Signed by my (our) hands a	and seal this(Day)	day of	(Month)	Year)
Owner – Print Name		Owner – Signature		
Co-Owner – Print Name		Co-Owner – Signature		
Co-Owner – Print Name		Co-Owner – Signature		
Co-Owner – Print Name		Co-Owner – S	ionature	

Please mail to: